

Colorado Farm & Food Systems Response Team



RESPOND & REBUILD FUND SUMMARY REPORT

March 2021



Photo: Thistle Whistle Farm

To support Colorado's local & regional food systems in the time of COVID-19

PARTNERS

Colorado Department of Agriculture
Colorado Farmer's Market Association
Colorado Food Systems Advisory Council
Colorado State University Extension
Denver Good Food Purchasing Program
FrontLine Farming
Good Food Collective

Hunger Free Colorado
Nourish Colorado
Mile High Farmers
National Young Farmers Coalition
National Western Center
Rocky Mountain Local Food
Rocky Mountain Farmers Union

An Urgent Call

The COVID-19 crisis upended the livelihoods of many farmers, ranchers and others in the Colorado food system. Farmers, ranchers and distribution channels like food hubs and farmers markets shifted gears quickly, innovating in real time to adapt to the food system as it changed. Financial support to address new and unexpected needs, from additional labor and technology services to packaging and PPE, was clearly essential, as some small operations might not have made it through the summer season without a financial lifeline. Losing productive farms from our landscape would harm our rural economies, the end consumer, and the food system as a whole.

Several food and agriculture organizations in Colorado partnered to create the new Colorado Farm & Food Systems Response Team to support farmers and ranchers in the midst of this crisis. In order to provide direct support to Colorado producers, the team secured grant funding to help producers keep their Colorado-based businesses alive and ensure their products continue to feed our state and region.

Round	Requests		Awards	
	#	\$	#	\$
1	203	\$ 1,516,668	28	\$ 136,167
2	149	\$ 1,079,200	38	\$ 228,845
3	322	\$ 5,855,885	214	\$ 1,623,000
Total	674	\$8,451,753	280	\$1,988,012

Types of Support Requested

- Covering revenue losses due to closed restaurants or lack of labor
- Personal protective equipment (PPE)
- Additional operating funds due to COVID-19 expenses above and beyond normal operations
- Equipment leases (cooler capacity, packaging equipment, vehicles)
- Costs of migrating to online sales platforms and other new direct-to-consumer marketing tools
- Additional operating expenses for farmers markets
- Labor expenses due to paid time off for COVID-19 testing, recovery or care
- Compensation for lower efficiency due to distancing and additional sanitizing
- Business model pivots – online platforms, professional services and support to assess business opportunities, including shifting to processing, rapid market research, supply chain facilitation, etc.

Overview

Evolution of the Fund

After two successful rounds that distributed \$372,512 to producers and intermediaries, round three involved CARES Act funding that enabled the fund to distribute an additional \$1,623,000. Additionally, round three expanded eligibility to include agricultural processors who support the Colorado regional food system. In all, the fund granted \$1,995,512 to Colorado's small- to medium-sized farms, ranches, intermediaries and processors.

Round 1

April/May

- Focused on producers and intermediaries recovering losses due to the impacts of COVID-19
-

Round 2

June/July

- Focused on producers and intermediaries
 - Focused on equity to reach most impacted communities
 - Added business model pivots as a funding category
-

Round 3

November/December

- Addition of CARES Act money from Colorado Department of Agriculture with clear guidance that funding would support 2020 losses.
- Added processors as an applicant type
- Participatory-based funding model which included directly-impacted individuals at the decision-making table



Photo: Tasty Acres

Funding by Applicant Type

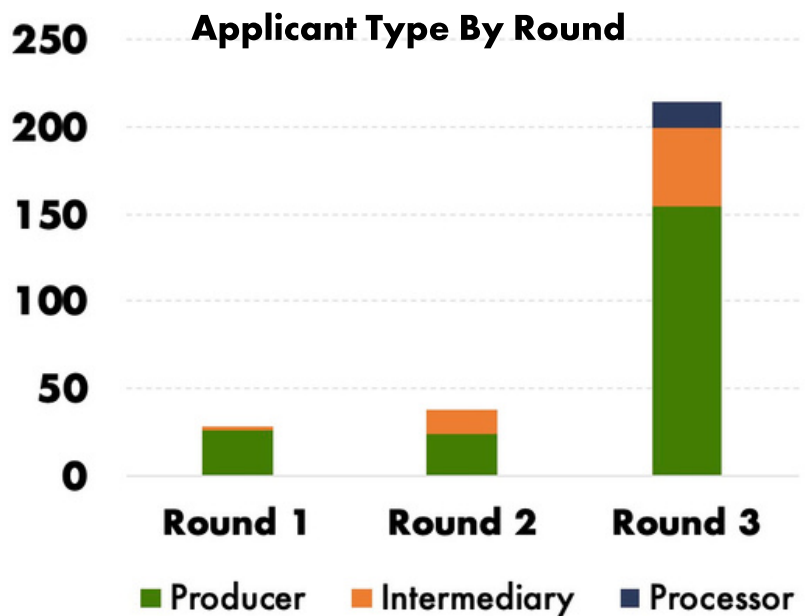
The fund focused its first two rounds on small- to medium-sized producers and intermediaries across the state. As the impacts of COVID-19 continued, it became clear that support for Colorado-based processors was also critical. Continuing to support producers and intermediaries and expanding to include processors was a focus in round three.

Intermediaries and processors play a key role in supporting producers around the state and saw their own operations significantly disrupted by the pandemic. Many intermediaries and processors invested heavily in personal protective equipment and additional expenses to expand their operations — essential investments to continue supporting regional producers.

With additional funds available via the Colorado Department of Agriculture, the fund was designed to create the broadest possible reach with the funds. Round three funded all applicants who met a minimum eligibility threshold for their respective applicant type. Out of the 322 applicants, 216 (67%) were awarded grant funding and 214 accepted funding.

Applicants from across the Colorado food system applied for funding including:

- Producers: livestock / meat, produce, dairy / eggs, grains and commodities, agriculture inputs and feed, mushrooms, honey and others
- Intermediaries: producer collectives, farmers markets, food hubs, associations, kitchens, distributors and others
- Processors: meat packing / processing, canning and preserving, produce processing, grain processing, dairy processing, animal feed processing, consumer goods processing and others



Words from the field

"The grant gave us breathing room to change our marketing to be more local, and the pandemic pushed the local population to embrace more fully local food. We lost restaurant markets, we shed (temporarily, we hope) on-farm educational programs, but we increased the diversity and number of local customers, both individuals and programs. Outside funding paved the way for meal programs to buy our food, for individuals to use SNAP and Double Up well beyond what we've seen previously, and for us to figure out how to break down bulk harvests into individual sales. We now know better who we feed, and we feel more appreciated and supported. We're more the farm we want to be."

Mark Waltermire, Thistle Whistle Farm
Hotchkiss, CO



Photo: Green Junction Farmstead

Race and Identity

A Continued Focus on Equity

The fund focused on the specific needs of small- and mid-size growers, beginning farmers and ranchers, veteran farmers, black, indigenous and producers of color (BIPOC), LGBTQ+ farmers and female farmers, understanding that the most vulnerable populations will bear the brunt of the impact of this crisis. The fund also ensured strong representation from these groups in decision making. With additional funding available, round three funded all applicants who met minimum eligibility thresholds, and applicants identifying with one of the above categories received a higher percent of their funding requests.

	Requests				Awards			
	#	%	\$	%	#	%	\$	%
BIPOC	187	27.7%	\$ 2,975,841	35.2%	104	37.1%	\$ 817,955	41.1%
New and Beginning	389	57.7%	\$ 4,208,424	49.8%	171	61.1%	\$ 1,196,996	60.2%
Woman Owned	346	51.3%	\$ 4,091,743	48.4%	133	47.5%	\$ 867,622	43.6%
Veteran	91	13.5%	\$ 1,420,218	16.8%	34	12.1%	\$ 274,286	13.8%
Immigrant	69	10.2%	\$ 1,117,972	13.2%	37	13.2%	\$ 336,505	16.9%
LGBTQ+	47	10.0%	\$ 799,975	11.5%	34	13.5%	\$ 261,208	14.1%
Disability	54	11.5%	\$ 799,046	11.5%	30	11.9%	\$ 209,663	11.3%

While the population of Colorado is 32.3% BIPOC, including 21% who are Latinx, only 7% of Colorado agricultural producers are BIPOC, including 6% who are Latinx. Womxn producers make up only 41% of Colorado producers, while representing 50% of our state population.

These, and other marginalized identities, are underrepresented in agriculture due to long-standing systems and processes that were not created to serve or benefit these communities, often resulting in barriers or complete denial to accessing resources. In 1930's Colorado, we lost Dearfield, a Black farming community in Weld County, during an economic and climate crisis. We know today that socially marginalized and oppressed farm and ranch owners continue to remain vulnerable in contemporary crises. Farms with BIPOC, Latinx, and womxn producers receive lower than average government payments in Colorado than their white, male counterparts.

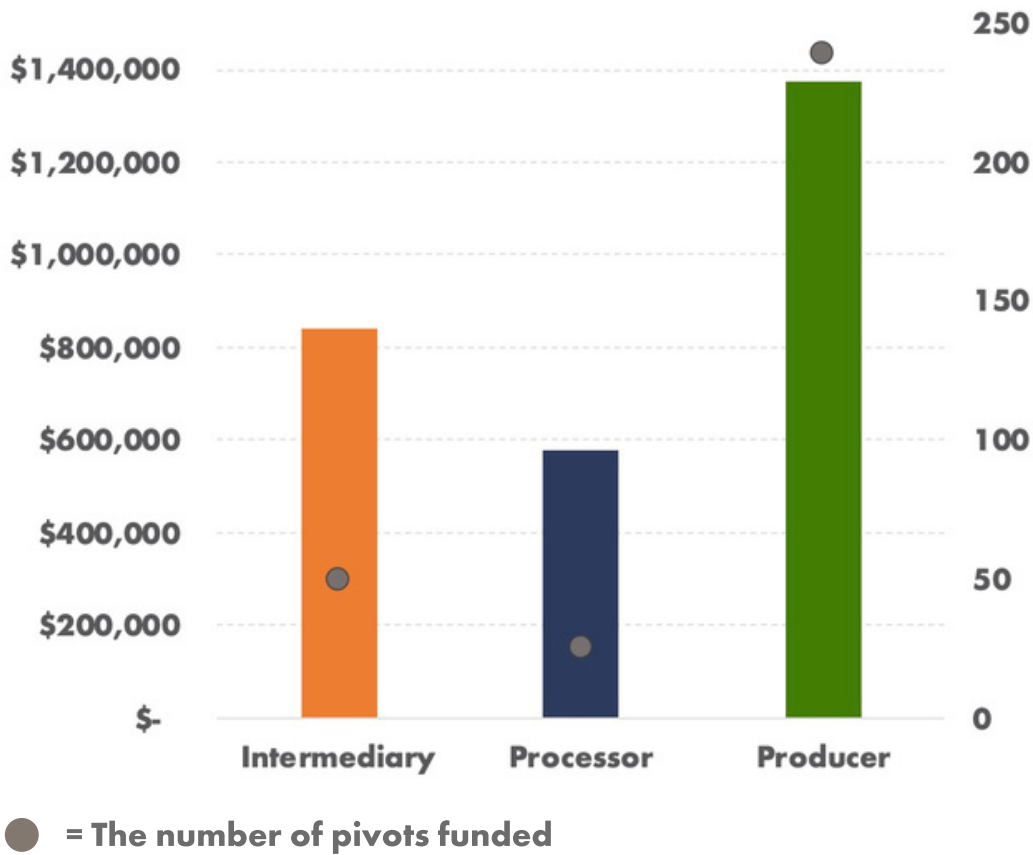
When faced with costly business pivots and lost sales during the COVID pandemic, this inequity is deepened. Targeting support for these identities enables the agricultural industry to move into the future together, rather than further fragmenting a system already taxed by the pandemic.



Photo: Emerald Gardens/East Denver Food Hub

Business Model Pivots

While the fund was originally created to support losses and costs due to COVID, it became clear that applicants were focusing on shifting their business models to access new market channels with an increased focus on directly reaching the end consumer. Beginning in round two, the fund created a dedicated funding stream to support applicants working on business model pivots.



Words from the field

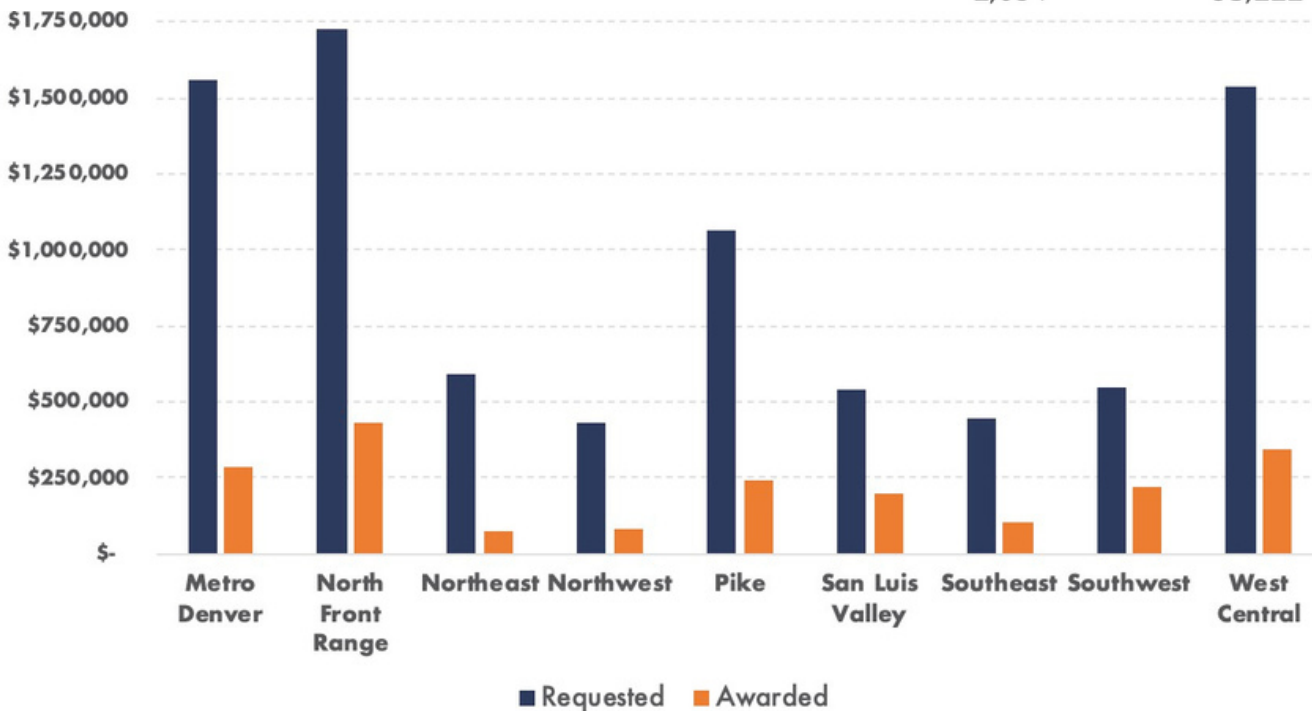
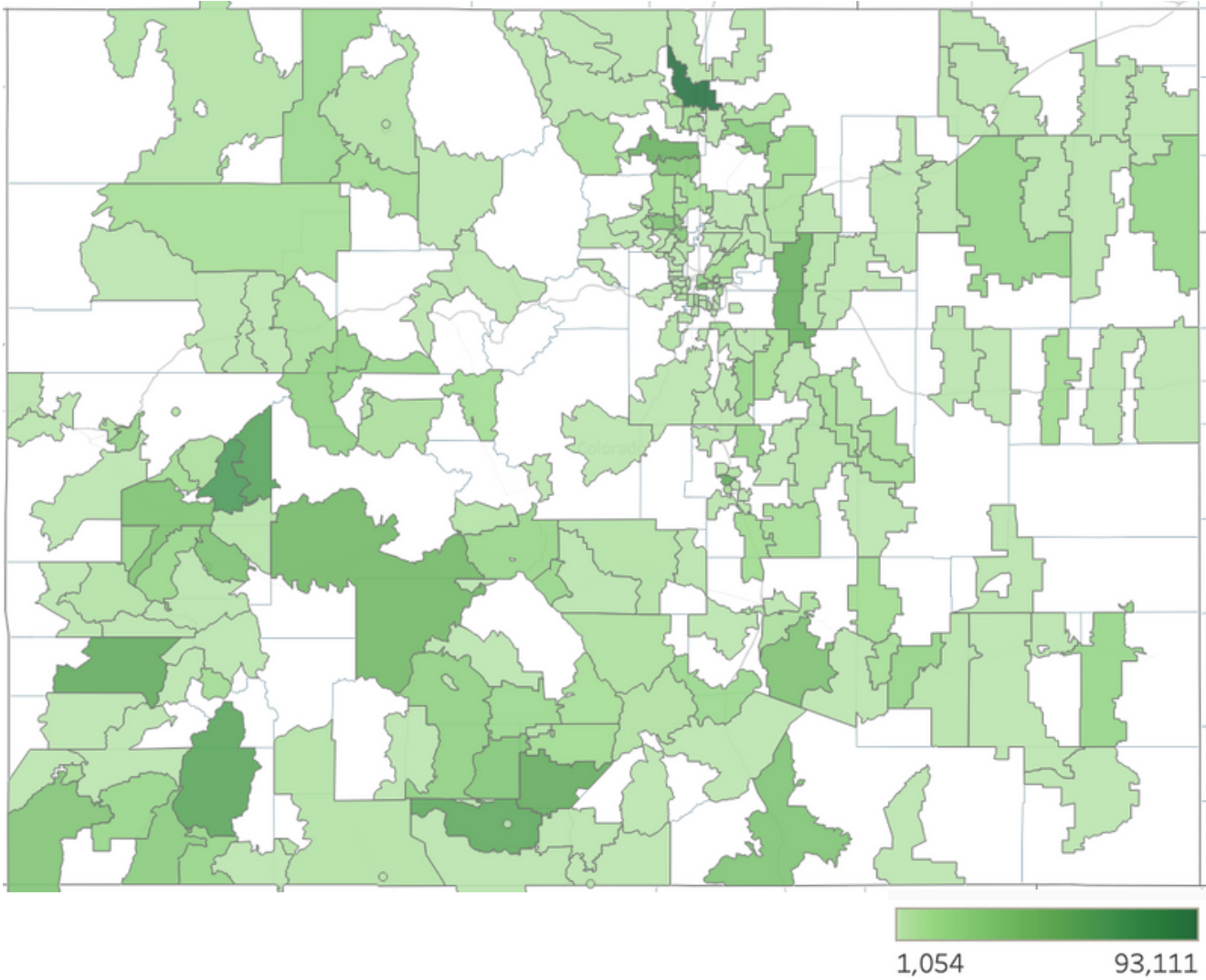
"The grant in the third round from the Colorado Farm and Food Systems Respond and Rebuild Fund has been incredibly important for the Colorado Farmers Market Association (CFMA) and for our member markets. It allowed CFMA to recoup additional costs related to the work that we did in 2020 coordinating the collaborative effort to ensure that farmers markets could open safely and successfully, and supporting markets in modifying their operations. The grant funds have helped set CFMA on a much more solid footing to do this work for the 2021 season. It also made it possible for CFMA to distribute funds to 13 member markets that experienced losses and/or additional costs due to COVID-19 in 2020."

Rosalind May, Executive Director, Colorado Farmers Market Association

Photo: Thistle Whistle Farm at Arbol Market

Geographic Distribution

The fund worked to ensure resources were equitably distributed across the state. This map represents funding amounts by zip code.



What We've Learned

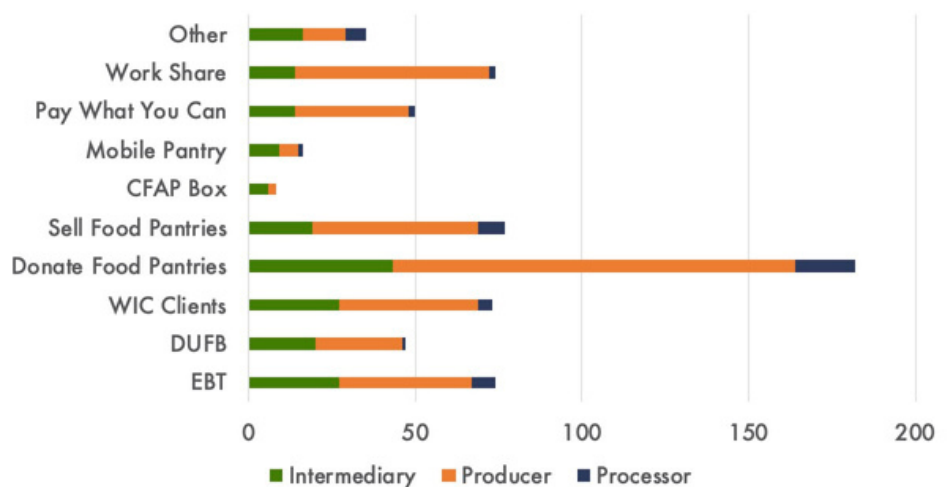
Direct to Consumer

- 25% of applicants accessed direct-to-consumer market channels, with 20% of applicants noting increased interest from customers in supporting local agriculture.
- Online storefronts were identified early as a critical need — 21% of producers and 44% of intermediaries were developing or improving online sales platforms, websites, online marketing and how these tools fit into their long-term strategies.
- For certain types of operators, such as livestock and non-food crops, direct-to-consumer pivots were more difficult to access.
- There was an increased interest in winter markets in order to prolong the selling season.
- Local meat processing was in higher demand.

Relationship to Local Economy

- Four out of five intermediaries described the value they provide to the local economy — ranging from responding to food waste and storage needs, to managing distribution, to employing locals, to general stabilization of the food chain.
- A number of processors believe that due to the fragility of the supply chain, focusing on local sales could be a more stable business model.

Applicant Role Addressing Food Security



Self reported for Round 3 only.

Words from the field

"The funding couldn't have come at a better time. And pivoting our business model turned out to be helpful for us. It actually caused us to focus even more on what we want to do with our farm."

Bryce Barker, Star View Farm
Berthoud, CO

Photo: Hayden Fresh Farms

Infrastructure

- Upgrades to equipment and new infrastructure was a frequent request and typically fell into two categories: (1) a desire to lengthen the growing and selling season and enhancing storage, and (2) outgrowing [start-up] equipment and needing new infrastructure to meet increasing demand and maturing business needs.
- Season-extending infrastructure allowed producers to address two problems: (1) their need to continue recouping lost sales during COVID, and (2) responding to a year-round need for food despite Colorado's shorter growing season.

Labor

- There was clear concern among applicants for the safety of their teams (volunteer and paid staff) as well as anxiety around how they will handle COVID-related labor shortages.
- Over half of the processors and intermediaries experienced losses related to personal protective equipment and other safety measures (sanitation, masks, and cleaning supplies) as well as labor (testing, paid time off, replacement).

Our Process

Outreach and Engagement

Working with our larger Farm and Food Systems Response Team, the fund team engaged individuals and organizations representing producers, intermediaries and food systems professionals from across the state. Strategic outreach through regional and statewide channels contributed to our large applicant pool and broad participation on our Community Review Committee.

Grant Committee

The grant committee team was composed of 14 individuals, many of whom are producers, intermediaries, or processors themselves. They met weekly to review the application structure, eligibility criteria, review scoring and determine final allocations.

External Reviewers

Each application was reviewed and scored by the Community Review Committee, which was composed of producers and food systems professionals across the state. Fifty Community Review Committee members were assigned applications where they had regional lived experience/expertise. Equipped with the focus areas of the grant, review guidelines, and scorecards, the Community Review Committee provided scores for each application to support the final selection process by the grant committee.



Eligibility

- **Producers:** Any small- and mid-size direct-market producers, defined as producers with annual gross revenue of between \$1,000 and \$1 million.
- **Intermediaries:** Associations, food hubs, markets, and other intermediaries who sell within local and regional Colorado markets, who have annual gross revenue between \$10,000 and \$10 million and who have a history of partnering with and can provide direct benefit to producers in their network during the pandemic.
- **Processors:** Organizations processing human or animal food and/or using byproducts to create secondary products such as fuel, fiber or other agricultural products and with annual gross revenue between \$10,000 and \$10 million.

Decision-Making

External reviewers reviewed applications for eligibility and scored applications based on the following criteria:

- **COVID-19 Related:** Demonstrated loss or potential loss in sales due to COVID-19
- **Demonstrated Need:** Applicant requires financial assistance
- **Feasible:** Requested funds have a chance of making meaningful impact
- **Equitable:** Funds will support beginning farmers and ranchers, farmers and ranchers living with a disability, Veteran farmers and ranchers, BIPOC farmers and ranchers, female farmers and ranchers, and LGBTQ+ farmers and ranchers
- **Producer-Centric (Intermediary & Processor applicants):** Directly supporting small- and mid-sized producers serving local and regional markets
- **Regionally Focused (Intermediary & Processor applicants):** Plays a vital role in their regional food system and agricultural supply chain

Funding allocations were made based on reviewer scores, placing an emphasis on applicants who identified as beginning farmers and ranchers, veterans, black, indigenous and people of color (BIPOC), and/or LGBTQ+.



Words from the field

"I was very impressed by the level of thoughtfulness and the wide range of perspectives brought into the process of evaluating the grant applications in round three of the Colorado Farm and Food Systems Respond and Rebuild Fund. As a previous applicant I had no idea of the complexity, care and consideration that go into approvals and denials. It was a demanding and ultimately very satisfying experience."

Kris Holstrom, Respond & Rebuild Fund Grant Committee

Photo: Sprout City Farms

Where Do We Go From Here?

The fund successfully deployed more than \$1.9 million to directly support our small- to medium-sized Colorado-based producers, intermediaries and processors, addressing just a fraction of the losses and additional costs directly associated with COVID-19. Through this participatory process, the fund built a grantee list of more than 300 Colorado-based producers that provided insights into how COVID-19 has disrupted our current food system. Recognizing that COVID-19 is not over, there is a continued need to provide resources and additional assistance to our grower community. Further, there is a great opportunity to consider long-term change. With the data, insight, and new networks provided by the Respond and Rebuild Fund, members of the Colorado Farm and Food Systems Response Team are working on generating ideas for how impact capital can be most catalytic to building a resilient food system.

Future Funding

While the future of the Respond and Rebuild Fund is undetermined, those who have been involved are eager to understand how to continue to unlock financial resources to build equity and resilience across the food system. Moving into 2021, the team will examine the potential for innovative models. Examples include:

- Government funding to ensure equitable distribution of federal dollars to support Colorado's small-to medium-sized producers, intermediaries and processors.
- Creating and supporting a community of individual donors with a mission to support the creation of a resilient food system in Colorado. This model would integrate new philanthropic dollars to support Colorado-based producers.
- Crowdfunding and sourcing community resources to create a bottom-up process to support local producers.

Technical Assistance

As COVID-19 continues to force Colorado's local farm and food businesses to shift their strategies and adapt to new market dynamics, in addition to funding, there is a clear need for business technical assistance — including for online sales, food assistance programs and other direct-to-consumer outlets. With support from the Colorado Health Foundation, the Colorado Farm and Food Systems Response Team and the National Western Center developed the New Markets Accelerator to support eight grantees with:

- Free, high-touch technical assistance
- Structured mentorship experiences
- Peer-to-peer problem solving opportunities
- Ongoing resources such as a directory of expert technical assistance providers with experience in food and agriculture

The insights gained from the New Markets Accelerator can inform longer-term approaches to technical assistance delivery in the Colorado food system.

Continued Engagement and Network Development

Over the course of three rounds, the fund provided 280 awards spanning Colorado's agricultural regions. There is a significant opportunity to find ways to engage the voices of grantees to understand their hopes and dreams and the types of support they need to be successful. While their time is precious, exploring opportunities to continue learning from Colorado's regional food systems stakeholders is a priority for those working on systems solutions.



Photo: Tasty Acres

Acknowledgements

Community Review Committee Members

Beth Coop	Rex Morre	Summer Downs	Sarrie Balkcom
Fernando Cardona	LaQuetta Walker	Sharon Smith	Dana Wood
Mary Rochelle	Jordan Richardson	Quyen Nguyen	David Banga
Dawn Thilmany	Shannon Spurlock	Michael Pearl	Diana Lane
Candy Gilliland	Detrick Snyder	Julie Moore	Ed Berg
Colin Tomkins-Bergh	Kris Holstrom	Jason Harrison	Emily Olsen
Chris Pfenning	Daniel Waldvogel	Michelle Meyer	Gwen Cameron
Sara Tymczyszyn	Larry Martinez	Robert E. Dolan	Kathryn Bedell
Derrick Hoffman	Michael Pearl	Daniel K. Fullmer	Kerissa Taylor
Veronica Carpio	Elliott Smith	Beth LaShell	Kristin Ramey
Russell Goodman	Marci Cochran	Becca Jablonski	Maria Judith Alvarez
Greg Matney	Amber Middleton	Abdel Berrada	Marissa Silverberg
Deric L. Stowell	Lora Cline	Aimee Bond	MaryKay Buckner
Elizabeth Hartmann	Rachel Landis	Alyssa Barsanti	Max Neumeyer
Gwen Garcelon	Steve Kazemi	Andrea Loudd	Meighen Lovelace
Amanda McQuade	Monique Marez	Anne Misak	Monique Marez
Sally High	Stephanie Dobbie	Batya Alon	Nicole Hawkins
Hana R. Fullmer	Nick Owings	Becky Scharfenberg	Rachel Zerowin
Jenniferr Ghiliarrelli	Jennifer Licastrì	Benu Amun-Ra	Reuben Gregory
Cassie Cerise	Jackson Mollerr	Beth COOP	Robert T. Sakata
Jamie Wall	Susie Hargrove	Camille Sampino	Sara Clow
Jodi Walker	Toni Fisher	Carolyn Wilkins	Soira Ceja
Vaishnavi Hariprasad	Steven Morris	Sue Salinger	Stephanie L Syson

Grant Committee

Wendy Moschetti	Bryce Barker	Adrian Card
Roberto Meza	Travis Vallin	Damien Thompson
Dawn Trujillo	Kris Holstrom	Harrison Topp
Erin Foster West	Rich Rainaldi	Blake Angelo
Whitney Johnson	Nick Levendofsky	Catherine Compitello
		Rachel Landis

Advisors

Grace Hanover	Benjamin Robb
Tyler Shirley	Jordan Beezley

Management Team

Matt Barry
Helen Katich
Edward Bellinger

Funders

Without generous support from the Colorado Department of Agriculture, Colorado Health Foundation, Gates Family Foundation and other funders, the Respond and Rebuild Fund would not have been possible. Thank you!

Grantees

Round 1

Producers

2 B Ewe
Arrowpoint Cattle Company, LLC
Bangas Farm
Breen Mesa Farm Creamery
Cactus Hill Farm Fiber
Cloud City Conservation Center
Corner Post Meats LLC
DiTomaso Farms
Emerald Gardens
Haycamp Farm & Fruit
Hoffman Farms, LLC
Innovative Ag Colorado
Isabelle Farm
Laz Ewe 2 Bar Goat Dairy, LLC
Local Motion CSA (Leffler Family Farms)
Megan's Mushrooms
Miss Penn's Mountain Seeds
New Roots Farm
Pronghorn Ridge Farm
Rocking 4 Lazy M Ranch
Sprout City Farms
Star View Farm Ltd
Texco Ranch
The Farm Collaborative
The Living Farm
Two Elk Ranch dba, Hayden Fresh Farm
Two Roots Farm

Intermediaries

Colorado Farmers Market Association

Round 2

Producers

Adobe House Farm
Bee Grateful Farm
CityGal Farms
Desiderata Ranch
FloraBee Farm LLC
Grange Road Growers
Green Junction Farmstead
Growing Gardens of Boulder County, Inc.
Hanagan Farms
Hixson Farms
Hunters Hoggs
Kenna Pacheco
Mountain Flower Urban Goat Dairy
Nola Naturals
Reynel Arreola Farrier LLC
Seeds to Savor Farm
Star View Farm Ltd
Starling Farm
Sunshine Green's Farm
Texco Ranch
The Farm Collaborative
Three Leaf Farm
Tigges Farm, LLC
Turtle Lake Refuge

Intermediaries

Alamosa Farmers' Market
Boulder County Farmers Markets
Colorado Farm and Art Market
East Denver Food Hub
F.R.E.S.H. Food Hub
Glenwood's Downtown Market
Good Food Collective (Onward!)
Harvest House
High Plains Food Co-op
Mo Betta Green
San Luis Valley Local Foods Coalition/Valley Roots Food Hub
Southwest Farm Fresh Cooperative
The Learning Council
University of Colorado Colorado Springs

Grantees

Round 3

Producers

2 B Ewe
Adobe House Farm
Arrowpoint Cattle Company, LLC
Bangas Farm
Bee Grateful Farm
Breen Mesa Farm Creamery
Cactus Hill Farm Fiber
CityGal Farms
Cloud City Conservation Center
Corner Post Meats LLC
Desiderata Ranch
DiTomaso Farms
Emerald Gardens
FloraBee Farm LLC
Grange Road Growers
Green Junction Farmstead
Growing Gardens of Boulder County, Inc.
Hanagan Farms
Haycamp Farm & Fruit
Hixson Farms
Hoffman Farms, LLC
Hunters Hoggs
Innovative Ag Colorado
Isabelle Farm
Kenna Pacheco
Laz Ewe 2 Bar Goat Dairy, LLC
Local Motion CSA (Leffler Family Farms)
Megan's Mushrooms
Miss Penn's Mountain Seeds
Mountain Flower Urban Goat Dairy
New Roots Farm
Nola Naturals
Producers
Pronghorn Ridge Farm
Reynel Arreola Farrier LLC
Rocking 4 Lazy M Ranch
Seeds to Savor Farm
Sprout City Farms
Star View Farm Ltd
Starling Farm
Sunshine Green's Farm
Texco Ranch
The Farm Collaborative
The Living Farm
Three Leaf Farm
Tigges Farm, LLC
Turtle Lake Refuge
Two Elk Ranch dba, Hayden Fresh Farm
Two Roots Farm
Producer
2 RT Produce, Inc
3T Ranch, LLC
41North Inc.
A Diamond Brand, LLC
Adobe House Farm
Andrew Minor
Apple Valley Orchards LLC
BAR UC Cattle Co.
Bee Grateful Farm
Birdhouse Farm
Blake and Haley Pennington
Blue Skies Organic Vegetables
Bluebird Sky Farmstead
Brody Horn -Horn Farms
Brown Dog Farm LLC
Buddy Johnson/Johnson Outfit
Buena Vida Farm
Canyon Ranch
Cleantec
Cloud City Conservation Center/ Cloud City Farm
Colorado Craft Beef LLC.
Colorado Fresh Farms LLC
Community Table Farm
Cotter F Farm and Ranch
Crites Produce
Cure Organic Farm
Deer Tree Farm & Agroforest LLC
Denver Botanic Gardens
Desiderata Ranch

Diana's Pumpkin Patch & Corn Maze
Double Diamond Farms Corp
Duck Berry Farm
Dunham Livestock
Elevation Beef Co
Ellen's Flowers
Emerald Gardens
EP Greens
Erin's Acres LLC
Esoterra Culinary
Falduto Ranches LLC
Father Earth Organic Farm LLC
Field To Fork
Fields to Plate Produce LLC.
First Fruits Organic Farms, INC
Five R Ranch
Flying Y and Son LLC
Foghino Farm
Folks Farm & Seed
Fortunate Fruit LLC
Fossil Creek Farms LLC
Fresh from the Farm Fungi LLC
Front Line Farming
Frost Livestock Company
Gary DiTomaso DBA:DiTomaso Farms
Golden Acre Farm
Grange Road Growers
Green Junction Farmstead
Hayden Fresh Farm
Highwater Farm
Hinton Livestock
Hoffman Farms, LLC
Indian Ridge Farm LLC
Innovative Ag Colorado
Isabelle Farm LLC
J.R.C. Enterprises
Jaimee and Tyler Mollohan
Jakes Farm
JAMES A BRIDGES
James Mortensen

Jenner Blach
Jessica Dalrick
Jill Queen-Lambert
JM Showpigs
John Olesen
Johnathan Miller (Miller Ranch)
Johnson's Acres, LLC
JuNo Farms
Kaizen Food Rescue (KFR)
Kelly Farm
Kenna Pacheco and Jose Chavez
Kroll Ranch, LLC
LeeAnne Sanders (Lake Hollow Homestead)
Light Root Community Farm, LLC
Local Motion CSA (Leffler Family Farms)
Los Rios Farm
Macario's Produce LLC
Megan's Mushrooms
Melvin W. Bartlett Farms, Ltd.

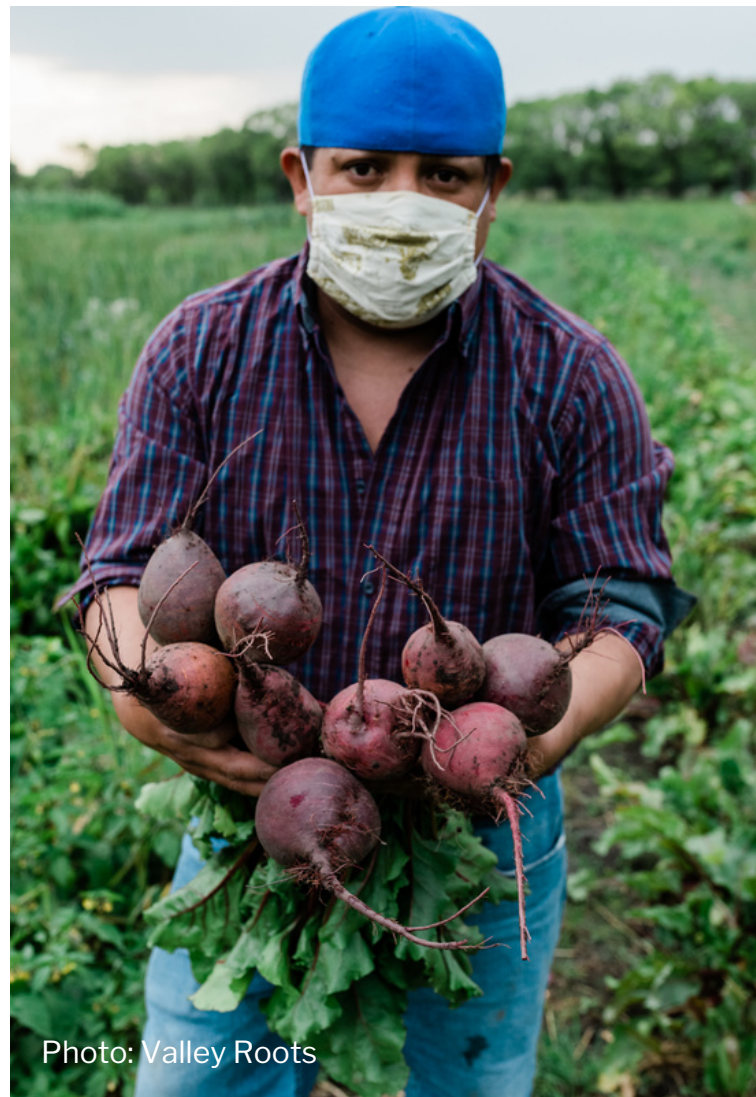


Photo: Valley Roots

Mile High Fungi
Miss Penn's Mountain Seeds
MouCo Cheese Company
Mountain Flower Goat Dairy
Mountain Man Micro Farms LLC
Myron Scott
Mystic T Ranch
Native Hill Farm
Netzel Farms
Nola Naturals
oak mesa wagyu
Ollin Farms
Pastures Of Plenty Farm
Peach Valley CSA Farm
Plants Naturally
Ponderosa Plains Farm Corporation
Raisin' Roots Farm
Red Daisy Farm
Red Mountain Ranches
Reynel Arreola Farrier LLC
Ring-a-Ding Farms, LLC
Rockin S Ranch LLC
Rocking TT Bar
Rocky Mountain Garlic
Running Deer Ranch (Gabrielle Schmalz)
Rx Grazing Services LLC
Ryan Hemphill Farm
Sage Valley Farm
Sara's Pick of the Coop
Shane Kawcak (William Kawcak)
Simla Frozen Food Locker
Smith Family Greens, Ltd.
SoCliff Farm
Southwest Lamb
Starling Farm
Stuart Kramer
Summit Roots Farm
Sunrise Ranch LLC
Sunshine Beef
Sunshine Mesa Farm
Tasty Acres Colorado
Texco Ranch
The Beekeeper's Honey Boutique
The Farm Collaborative
The Table Urban Farm

Thistle Whistle Farm
Thomas E. Zubal
Three Leaf Farm LLC
Tierra Vida Farm LLC
Todd Swedlund
Topp Fruits LLC
Triple M / Ironstone Orchards
Two Roots Farm
Vaja Greens
Victory Gardens
Villard Ranch LLC
Violet Ratio, LLC
Volberding Farms Inc
Wertz Family Farms
Wild Mountain Seeds LLC
Willmeth Family Trust
Wisdom Natural Poultry
Wovoka Ranch
ZQ Industries DBA The Urban Orchard
Zweck's Fresh Vegetables

Processors

Processors
Bob's Processing
Bountiful Meats & Processing
Colorado cow llc
Diamond G Poultry LLC
Homestead Meats and Processing
Innovative Foods
Kinikin Processing llc
Leroux Creek Foods
Phoenix Fiber Mill
Rock River Ranches
Root Shoot Malting
Silver Spruce Partners, LLC dba Ela Family Farms
Summit Hard Cider and Perry Co, LLC
Sunnyside Meats, Inc.
Williams Orchards LLC

Intermediaries

A FRESH MOVE Neighborhood Grocery Store
Alamosa Farmers' Market
Backyard Farmers Market in Black Forest
Barber's Foods
Boulder County Farmers Markets
Carbondale Farmers' Market
City of Greeley Farmers Market
Colorado Farm and Art Market
Colorado Farmers Market Association
CPAC
East Denver Food Hub
F.R.E.S.H. Food Hub
Farm Runners LLC
Farm to Bus
Focus Points Family Resource Center
Fort Collins Food Co-op (Mountain Ave. Market)
Fort Collins Winter Market
Fresh Food Hub

San Luis Valley Local Foods
Coalition/Valley Garden Sweet LLC
Gardner and La Veta Farmers Markets
Glenwood's Downtown Market
Good Food Collective
Good Food Collective (Onward!)
Grow Food, Feed People (Ekar Farm)
Harvest House
High Plains Food Co-op
Larimer County Farmers' Market
Lifespan Local
Mile High Farmers (Rocky Mountain
Farmers Union)
Mo Betta Green
Montrose Farmers' Market/Valley Food
Partnership/Western Colorado Food &
Farm Forum
Mountain Freshies
Mountain Roots Food Project / Gunnison
Valley Producer's Guild
Mountain Velvet LTD
NewFarms
Old Fort at Hesperus (Fort Lewis College)
Pagosa Farmers Market (Southwest
Organization for Sustainability)
Project Protect Food Systems
Project Worthmore
Ranch Foods Direct
Roots Food Hub
Sandcreek Longhorns
Simple Foods Market
Skip's Farm to Market, LLC
Southwest Farm Fresh Cooperative
Springside Cheese Corporation
Stites Ranch
Telluride Farmers Market/Southwest
Institute for Resilience
The Learning Council/ Arbol Farm Market
The Triangle Oasis
University of Colorado Colorado Springs
Wild Gal's Market



Photo: Carbondale Farmers Market